## TOP PRESSURES FOR TAX AND ACCOUNTING PROFESSIONALS





Larger firms are experiencing







Millennials are more likely to change jobs



in the **first decade** of their career (more than any other generation)

**Sources:** The Rosenberg survey (2016 National Survey of CPA Firm Statistics); Deloitte







FASB issued 74 new Accounting Standards Updates from 2012-2016, and issued another 7 ASUs in the first 3 months of 2017

Sources: AICPA Peer Review Program; Financial Accounting Standards Board

## **Fee Pressures**



Fee pressure from your clients is on the rise.



In addition, a recent Source Media study found that 30% of clients who leave their CPA firm say it's because of poor client service.

Sources: Source Media

## Top Challenges for Local Firms Worldwide



- Attracting new clients
- 2 Attracting new and retaining existing staff
- 3 Experiencing pressure to lower fees
- 4 Keeping up with new regulations and standards
- 5 Differentiating from competition
- 6 Rising costs
- 7 Technology developments

**Source:** CPA Trendlines

## 6 Trends Driving Disruption in the Accounting Industry



Cloud-based

audit technologies





Security

Mergers & acquisitions







Integrated data systems

Big data and analytics

Machine learning

Source: Boomer Consulting, Inc.

What if you could get fast, accurate answers to your research questions and demonstrate the value of your findings and your firm? Bring together the knowledge and tools you need to turn answers to action with Thomson Reuters Checkpoint™. Learn more at tax.tr.com/checkpoint.

